Charcered Financial Analyse ® Cercified Valuation Analyse





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Professional Designations

Chartered Financial Analyst® (CFA®)

**CFA Institute** 

**Certified Valuation Analyst (CVA)** 

National Association of Certified Valuators and Analysts (NACVA)

**Education** 

B.S., University of Central Florida, Orlando, Florida, Business Administration Minor Degree in Computer Science

Professional Experience Gryphon Valuation Consultants, Inc. - Las Vegas, NV

Founder, President, 2003 to present

Private Advisory Group, LLC - Las Vegas, NV

Co-founder, Partner, 2001 to 2003

The Investment Counsel Company of the S.E. – Las Vegas, NV

Senior V.P., Portfolio Manager, Global Equity Strategist, 1998 to 2001

Gryphon Capital Management Company - Las Vegas, NV

Co-Founder, President, 1992 to 2001

National Investor Data Services - Southampton, NY

EBS - Maitland, FL

Senior Programmer/Analyst, 1988 to 1992

The Investment Counsel Company of the S.E. - Orlando, FL

Vice President, Director of Research, 1981 to 1988

Professional Memberships and Associations **CFA Institute** 

Member, 1993 to Present

National Association of Certified Valuators and Analysts (NACVA)

Member, 2001 to present

National Association of Certified Valuators and Analysts (NACVA)

Member, 2001 to present

American Business Appraisers National Network (ABA)

Member, 2013 to present

**CFA Society of Nevada** 

President (2006/2008), Charter Member (2003)

**Southern Nevada Estate Planning Council** 

Member, 2001 to present

**Clark County Bar Association** 

Associate Member, 2001 to present

**Financial Planning Association of Nevada** 

Charter President, Member 1999 to 2001

Las Vegas Chapter of the Turnaround Management Association

Charter Member, 2003

Community and Other Organizations

Summerlin Rotary Club (Las Vegas)

President (2004/05), Charter Member (1997), Paul Harris Fellow

## **Publications**

Contributor, An Employee's Guide to Stock Options

(McGraw Hill), Beth V. Walker, 2003

Featured Contributor, *The Trust Equation* 

(Financial Forum Publishing), Drozdeck & Fisher, 2003

Personal Interview, Advisors Group Starts Local Chapter -

The Southern Nevada Society of Financial Analysts

(Las Vegas Review Journal), John G. Edwards, July 5, 2003

Featured Spotlight, Star Gazers - Review/Journal Stock Picking Contest

(Las Vegas Review Journal), John G. Edwards, January 4, 2004

Ongoing source for financial opinion and expert commentary (Las Vegas Review-Journal)

## **Published Articles**

Corporate Alchemy: Creating Something from Nothing The CEO-CFO Group Newsletter, December 2003

Alphabet Soup: Integrity and Professional Designations

The CEO-CFO Group Newsletter, April 2004

The Business of Business Valuations: No Longer a Part-time Job

The CEO-CFO Group Newsletter, March 2004

Physician Practice Valuation: Today's Chaotic World of Healthcare

Vegas, Inc. Healthcare Quarterly, February 2014

## **Speaking Engagements**

Building Value in Your Company for a Planned Exit

The CEO-CFO Group, October 2005

The Business of Business Valuations: No Longer a Part-time Job

Nevada Society of Certified Public Accountants --

Management of an Accounting Practice Committee, August, 2004 Financial Planning Association of Nevada, September, 2004 Merrill Lynch – CPE Seminar Series for CPAs, November 2008

The Evolution of the Business of Business Valuations

Regis University, May, August, 2004

Intangible Asset Management: The CFO's New Frontier

The CEO-CFO Group, December 2003

Asset Management: An Evolution in Process

Southwestern Financial Forum, November, 2002

Estate Planning: Yes, I've Got Everything Done...

Morgan Stanley Estate Planning Series, 2001 through 2003

Client Service and Costs: An Inverse Relationship

Financial Planning Association of Nevada, April, 2002

Wall Street Rolls Craps, Tumbling Dice for Vegas?

The CEO-CFO Group, September 2008

Financial Institutions in Crisis, Fair Value or Mark-to-Market Reporting

Turnaround Management Association of Nevada, July 2009

Are We OK?, The Economic Impact on Las Vegas

The CEO-CFO Breakfast Group, March 2010

Investing for Retirement and Estate Planning

Financial Planning Association of Nevada, April 2011

Business Valuation - Critiquing the Expert

On-going CLE Series, August 2012 to present

Nevada Restricted Entities - Incremental Discounts

Wealth Counsel, November 2012

Business Valuation - Beyond the Numbers

On-going CPE Series, February 2014 to present